

Combined Life Insurance

Schenectady County One-Stop Employment & Training Center
797 Broadway
Schenectady, New York 12305



Date: Friday , December 2, 2011
Time: 9:00 a.m. to 12:00 p.m.
County: Schenectady
Contact: NYS Dept of Labor

Phone: 518-344-2735
Web Site: www.labor.ny.gov

Position(s):

TERRITORY SALES MANAGER- JOB ORDER NUMBER - NY1001727

JOB SUMMARY: Management Candidates needed to lead company's field force. Will monitor and manage insurance agents and their productivity. Company is continually offering ongoing training, excellent earning potential, base, overrides, bonuses, commissions and benefits.

WAGES: \$750.00 weekly, plus commission and bonuses.

INSURANCE SALES AGENT - JOB ORDER NUMBER - NY1001735

JOB SUMMARY: Will schedule appointments with prospective clients. Will call on clients and explain product (cancer plan, critical care, long term and disability insurance, life insurance and accident and sickness policies). Appointments can be made off our existing client base along with web leads. Agent should also be working on bringing in new clients to the organization. Sales are need based sales, not product selling. Agent will close the sale and then do the paperwork to process the application.

WAGES: The first 13 weeks, the agent will receive salary of \$500.00 per week, commissions and bonuses. After 13 weeks it will be commission, plus bonuses.