

BUREAU OF LABOR MARKET INFORMATION  
DIVISION OF RESEARCH AND STATISTICS



Andrew M. Cuomo, Governor  
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# Significant Industries

A Report to the Workforce Development System

## Hudson Valley Region | 2011



## **Preface**

One of the major objectives of the workforce development system is to encourage local workforce investment boards (LWIBs) to plan strategically and focus their resources in priority industries (and eventually on priority occupations within those industries).

To assist in these efforts the New York State Department of Labor's Division of Research and Statistics decided to concentrate this report on industries identified as "significant industries." Industries presented here are classified according to their North American Industry Classification System (NAICS) code.

This report lists significant industries in the Hudson Valley Region based on various criteria. Local workforce investment boards should concentrate their workforce development resources on these particular industries.

Significant industries, were identified on the basis of job counts, wage levels, job growth (both net and percent) over the 2006-2009 period, and expected job growth based on industry employment projections through 2016. Priority industries that may have been designated by economic development or workforce development officials were also considered.

### **Regional Industries:**

Fourteen industries are designated as "significant" in this report. Five of these industries managed to increase their employment totals between 2006 and 2009, despite the worst economic downturn since the "Great Depression". Combined, these five industries generated more than 10,000 jobs over the period.

Finally, "all significant industries" shared one or more of the following characteristics: rapid growth (percentage basis); large growth (absolute basis); high wages (average weekly wage above the regional (all industries) average of \$992; or strong expected growth through 2016. The specific reason(s) why each was designated as "significant" are presented in the last column of the table.

A broad-based set of industries were identified in this report. They fall into six major industry categories: construction, manufacturing, financial activities, professional and business services (which sell to other businesses), educational services, and health care.

### **Industry Analysis:**

In the following analysis, industries are presented in ascending NAICS industry code order. For additional information regarding the NAICS industry classification system, visit <http://www.census.gov/epcd/naics07/>.

### Construction

The construction sector has been decimated by this economic downturn. Of the three significant industries from this sector on the list, two recorded losses of several thousand jobs: *construction of buildings* (NAICS Industry 236) lost 2,362; and *specialty trade contractors* (NAICS Industry 238) lost 4,474. Funding problems have delayed several high-profile projects in the region, which in turn has further dampened job activity in commercial and residential construction. The outlook for this sector is one of uncertainty, but nevertheless job opportunities will arise for the following reasons: the region has been targeted to receive \$1.2 billion in federal stimulus aid, of which \$167 million is designated for transportation and infrastructure projects; the highway, road repair, bridge work and other infrastructure projects are expected to create several thousand jobs; and the pending retirement of the Baby Boomers will also contribute to more job opportunities.

### Manufacturing

*Computer and electronic product manufacturing* (NAICS Industry 334) and *chemical manufacturing* (NAICS Industry 325) are the only two manufacturing industries to make the list. Although both recorded significant job losses from 2006 to 2009, nonetheless they both pay well above average (all industry) weekly wage. The weekly wage in computer and electronic product manufacturing is \$2,540, which is almost 3 times higher than the average all-industry weekly wage of \$992. Moving forward, job opportunities will arise from two sources: several solar energy companies are expanding or relocating to the area, most notably Prism Solar Tech, SpectraWatt and Solar Tech Renewables; and biotech companies are ramping up in the lower Hudson Valley area. Regeneron and San-Mar are expanding in Westchester County, creating several hundred high-paying jobs within the next few years.

### Financial Activities

*Credit Intermediation and related activities* (NAICS Industry 522) and *insurance carriers and related activities* (NAICS Industry 524) are part of the broader finance and insurance sector. Several New York City financial institutions have back-office operations in the region, most notably Morgan Stanley. The two afore-mentioned financial industries have a large employment base and pay weekly wages that are well above the average all-industry weekly wage.

### Professional and Business Services

Professional and business services is an industry sector that is very sensitive to economic trends. These business to business type companies sell services to other businesses, rather than to consumers. They are well represented on the significant industries table, *professional, scientific and technical services* (NAICS Industry 541); *management of companies and enterprises* (NAICS Industry 551); and *administrative and support services* (NAICS Industry 561). Job gains in professional and business services are in part attributed to improved business conditions. In recent months the sector has shown signs of a turnaround, as job losses have

decelerated. As corporate profits gradually improve, so does the spending for these type of services, spurring a demand for office workers, computer specialists, engineers, accountants, lawyers and consultants.

### Educational Services

*Educational services* (NAICS Industry 611) with about 103,000 jobs, has the largest employment base of any significant industry. This sector is driven more by demographic trends than by economic conditions. The average weekly pay rate for jobs in educational services (\$1,081) tops that of average all-industry (\$992). Although population is expected to trend upwards, budget woes at local area schools have become a concern as a large number of layoffs are anticipated. According to the State School Boards Association and Council of Superintendents report, school officials are planning to layoff close to 1,800 teachers in the lower and Mid-Hudson Valley because of budget cuts.

### Health Care

Like educational services, job growth in *health care* (NAICS Industry 621; 622; 623) is also driven more so by demographics trends. The sector is less sensitive to economic conditions. From 2006 to 2009, health care added over 6,500 jobs, with average weekly wages ranging from \$703 in nursing and residential care facilities, to \$1,097 in ambulatory health care services. Demographic changes fueled a demand for nurses, home health aides, medical assistants and other health care specialists.

### **For Further Information**

It is hoped that the local workforce investment boards find the information in this report useful. The New York State Department of Labor's regional labor market analyst for the Hudson Valley Region, Johny Nelson is available for consultation. He can be reached via email at [Johny.Nelson@labor.ny.gov](mailto:Johny.Nelson@labor.ny.gov) or by phone at (914) 997-9571.

The statewide report entitled "Significant Industries in New York: A Report to the Workforce Development system" may be found at <http://www.labor.ny.gov/stats/index.shtm>.

## Significant Industries, Hudson Valley Region, 2010

NAICS	Industry Name	Job Count		Net Change in Jobs: 2006 - 2009	% Change in Jobs: 2006 - 2009	Average Weekly Wage: 2009	Projected % Change in Jobs: 2006-2016	Why Industry is Significant*
		2006	2009					
	<b>Total, all industries</b>	<b>885,732</b>	<b>861,332</b>	<b>-24,400</b>	<b>-2.8%</b>	<b>\$992</b>	<b>7.2%</b>	<b>NA</b>
236	Construction of Buildings	11,755	9,393	-2,362	-20.1%	\$1,039	NA	W
237	Heavy and Civil Engineering Construction	3,802	4,043	241	6.3%	\$1,485	7.8%	G, P,W
238	Specialty Trade Contractors	33,767	29,293	-4,474	-13.2%	\$1,077	44.5%	J,P,W
325	Chemical Manufacturing	8,879	7,779	-1,100	-12.4%	\$1,562	-25.2%	W
334	Computer and Electronic Product Manufacturing	18,937	14,223	-4,714	-24.9%	\$2,540	-22.7%	W
522	Credit Intermediation and Related Activities	14,639	12,032	-2,607	-17.8%	\$1,375	-1.1%	W
524	Insurance Carriers and Related Activities	13,557	12,338	-1,219	-9.0%	\$1,673	-9.7%	W
541	Professional, Scientific, and Technical Services	41,965	41,619	-346	-0.8%	\$1,478	6.7%	J, W
551	Management of Companies and Enterprises	12,763	12,757	-6	0.0%	\$3,001	2.8%	W
561	Administrative and Support Services	38,193	35,378	-2,815	-7.4%	\$693	22.9%	J, P
611	Educational Services	99,503	102,772	3,269	3.3%	\$1,081	6.3%	G, J, W
621	Ambulatory Health Care Services	44,129	48,417	4,288	9.7%	\$1,097	19.3%	G, J, P,W
622	Hospitals	39,353	40,243	890	2.3%	\$1,079	1.2%	G, J, W
623	Nursing and Residential Care Facilities	39,310	40,637	1,327	3.4%	\$703	22.2%	G, J, P

**\*Key:**

G: Industry experienced above-average job growth; can be net or percentage growth.

J: Industry employs a significant number of jobs (>8,000).

P: Above-average growth projected for 2006-2016.

W: Industry pays above-average wages.

# Construction of Buildings

## (NAICS Industry 236)

**Industry Description:** The work performed by establishments in this industry may include new work, additions, alterations, or maintenance and repairs. The on-site assembly of precut, panelized, and prefabricated buildings and construction of temporary buildings are included in this subsector. Part or all of the production work for which the establishments in this subsector have responsibility may be subcontracted to other construction establishments -- usually specialty trade contractors.

### Ten Most Common Occupations for Construction of Buildings (NAICS Industry 236)

Rank	SOC Code	Occupational Title	% of Workers	Occupation's Median Wage in this Industry	Projected Employment Change (%), 2006-2016
1	47-2031	Carpenters	30.5%	\$45,151	32.1%
2	47-2061	Construction Laborers	15.5%	\$41,077	32.2%
3	47-1011	First-Line Supervisors-Managers of Construction Trades and Extraction Workers	7.5%	\$76,557	24.4%
4	11-9021	Construction Managers	5.7%	\$132,287	24.9%
5	47-3012	Helpers--Carpenters	4.6%	\$28,078	31.8%
6	43-6014	Secretaries, Except Legal, Medical, and Executive	3.7%	\$26,080	1.3%
7	43-3031	Bookkeeping, Accounting, and Auditing Clerks	2.7%	\$40,400	9.0%
8	43-6011	Executive Secretaries and Administrative Assistants	2.4%	\$45,712	9.8%
9	13-1051	Cost Estimators	2.3%	\$79,345	31.5%
10	47-2141	Painters, Construction and Maintenance	2.3%	\$56,009	25.9%

# Heavy and Civil Engineering Construction (NAICS Industry 237)

**Industry Description:** The Heavy and Civil Engineering Construction subsector comprises establishments whose primary activity is the construction of entire engineering projects (e.g. highways and dams). Construction projects involving water resources (e.g. dredging and land drainage) and projects involving open space improvement (e.g. parks and trails) are also included.

## Ten Most Common Occupations for Heavy and Civil Engineering Construction (NAICS Industry 237)

Rank	SOC Code	Occupational Title	% of Workers	Occupation's Median Wage in this Industry	Projected Employment Change (%), 2006-2016
1	47-2061	Construction Laborers	30.8%	\$63,405	32.2%
2	47-2073	Operating Engineers and Other Construction Equipment Operators	10.7%	\$81,490	27.0%
3	47-1011	First-Line Supervisors-Managers of Construction Trades and Extraction Workers	6.9%	\$83,329	29.4%
4	53-3032	Truck Drivers, Heavy and Tractor-Trailer	4.1%	\$58,263	2.9%
5	47-2031	Carpenters	3.7%	\$88,410	32.1%
6	11-9021	Construction Managers	3.6%	\$160,300	24.9%
7	47-2221	Structural Iron and Steel Workers	3.0%	\$85,389	32.3%
8	49-9051	Electrical Power-Line Installers and Repairers	2.3%	\$79,963*	3.3%
9	43-3031	Bookkeeping, Accounting, and Auditing Clerks	2.1%	\$41,580	9.0%
10	47-2071	Paving, Surfacing, and Tamping Equipment Operators	1.8%	\$63,758**	28.9%

\*The industry wage is not releasable; the statewide all-industry wage for the region is shown instead.

\*\*The industry wage is not releasable; the all-industry wage for the region is shown instead.

# Specialty Trade Contractors

## (NAICS Industry 238)

**Industry Description:** Workers in this industry perform specific activities (e.g., pouring concrete, site preparation, plumbing, painting, and electrical work) involved in building construction or other activities. They are typically not responsible for the entire project. The work performed may include new work, additions, alterations, maintenance, and repairs. Much of the production work is done by subcontractors. Specialty trade contractors usually perform most of their work at the construction site, although they may have shops where they perform prefabrication and other work.

### Ten Most Common Occupations for Specialty Trade Contractors (NAICS Industry 238)

Rank	SOC Code	Occupational Title	% of Workers	Occupation's Median Wage in this Industry	Projected Employment Change (%), 2006-2016
1	47-2111	Electricians	13.2%	\$58,054	32.6%
2	47-2152	Plumbers, Pipefitters, and Steamfitters	8.5%	\$67,047	NA
3	47-2031	Carpenters	8.0%	\$53,535	32.1%
4	47-2061	Construction Laborers	6.8%	\$40,632	32.2%
5	47-1011	First-Line Supervisors-Managers of Construction Trades and Extraction Workers	5.1%	\$78,810	29.4%
6	49-9021	Heating, Air Conditioning, and Refrigeration Mechanics and Installers	4.1%	\$42,629	19.7%
7	47-2141	Painters, Construction and Maintenance	3.5%	\$33,896	25.9%
8	43-6014	Secretaries, Except Legal, Medical, and Executive	3.2%	\$34,918	1.3%
9	43-3031	Bookkeeping, Accounting, and Auditing Clerks	2.4%	\$35,059	9.0%
10	47-2021	Brickmasons and Blockmasons	2.4%	\$87,750	NA

NA – Not Available

# Chemical Manufacturing

## (NAICS Industry 325)

**Industry Description:** The Chemical Manufacturing subsector is based on the transformation of organic and inorganic raw materials by a chemical process and the formulation of products.

### Ten Most Common Occupations for Chemical Manufacturing (NAICS Industry 325)

Rank	SOC Code	Occupational Title	% of Workers	Occupation's Median Wage in this Industry	Projected Employment Change (%), 2006-2016
1	51-9023	Mixing and Blending Machine Setters, Operators, and Tenders	13.0%	\$40,372	-17.7%
2	51-9111	Packaging and Filling Machine Operators and Tenders	6.8%	\$32,358	-20.3%
3	19-2031	Chemists	4.8%	\$82,245*	NA
4	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	4.0%	\$31,253	-11.5%
5	51-1011	First-Line Supervisors-Managers of Production and Operating Workers	3.5%	\$69,332	-9.5%
6	19-4031	Chemical Technicians	2.8%	\$45,790	-10.6%
7	53-7064	Packers and Packers, Hand	2.8%	\$19,968	-20.7%
8	51-2092	Team Assemblers	2.5%	\$25,405	-8.5%
9	17-2112	Industrial Engineers	2.5%	\$88,433	7.3%
10	51-8091	Chemical Plant and System Operators	2.4%	\$49,584	NA

\*The industry wage is not releasable; the all-industry wage for the region is shown instead.

NA – Not Available

# Computer and Electronic Product Manufacturing

## (NAICS Industry 334)

**Industry Description:** Firms in this industry group manufacture computers, computer peripherals, communications equipment, and similar electronic products. This group also includes establishments that manufacture components for these products.

### Ten Most Common Occupations for Computer and Electronic Product Manufacturing (NAICS Industry 334)

Rank	SOC Code	Occupational Title	% of Workers	Occupation's Median Wage in this Industry	Projected Employment Change (%), 2006-2016
1	51-2022	Electrical and Electronic Equipment Assemblers	11.4%	\$31,425**	NA
2	51-2092	Team Assemblers	5.2%	\$22,318	-8.5%
3	17-2071	Electrical Engineers	4.2%	\$95,486	0.0%
4	15-1032	Computer Software Engineers, Systems Software	4.2%	\$106,132*	NA
5	51-9061	Inspectors, Testers, Sorters, Samplers, and Weighers	3.5%	\$34,363	-11.5%
6	17-2072	Electronics Engineers, Except Computer	3.0%	\$85,085	-4.7%
7	51-2023	Electromechanical Equipment Assemblers	2.9%	\$26,617	-5.3%
8	17-2112	Industrial Engineers	2.9%	\$94,356*	7.3%
9	13-2011	Accountants and Auditors	2.2%	\$71,557*	6.6%
10	17-3023	Electrical and Electronic Engineering Technicians	2.2%	\$55,148	-6.3%

\*The industry wage is not releasable; the statewide all-industry wage for the region is shown instead.

\*\*The industry wage is not releasable; the all-industry wage for the region is shown instead.

NA – Not Available

# Credit Intermediation and Related Activities (NAICS Industry 522)

**Industry Description:** Establishments in this industry may: (1) lend funds raised from depositors; (2) lend funds raised from credit market borrowing; or (3) facilitate the lending of funds or issuance of credit by engaging in such activities as mortgage and loan brokerage, clearinghouse and reserve services, and check cashing services.

## Ten Most Common Occupations for Credit Intermediation and Related Activities (NAICS Industry 522)

Rank	SOC Code	Occupational Title	% of Workers	Occupation's Median Wage in this Industry	Projected Employment Change (%), 2006-2016
1	43-3071	Tellers	19.4%	\$26,217	3.5%
2	11-3031	Financial Managers	7.7%	\$75,040	6.1%
3	13-2072	Loan Officers	7.6%	\$63,432	1.9%
4	43-1011	First-Line Supervisors-Managers of Office and Administrative Support Workers	5.6%	\$44,801	0.5%
5	43-4051	Customer Service Representatives	5.5%	\$36,754	14.0%
6	43-4141	New Accounts Clerks	4.3%	\$32,400	-9.3%
7	43-4131	Loan Interviewers and Clerks	4.3%	\$33,340	-9.9%
8	41-3031	Securities, Commodities, and Financial Services Sales Agents	3.4%	\$72,294	NA
9	43-6011	Executive Secretaries and Administrative Assistants	3.4%	\$52,616	9.8%
10	11-1021	General and Operations Managers	3.0%	\$135,193	-3.9%

NA – Not Available

# Insurance Carriers and Related Activities (NAICS Industry 524)

**Industry Description:** Industries in the Insurance Carriers and Related Activities subsector group establishments that are primarily engaged in one of the following: (1) underwriting (assuming the risk, assigning premiums, and so forth) annuities and insurance policies or (2) facilitating such underwriting by selling insurance policies, and by providing other insurance and employee-benefit related services.

## Ten Most Common Occupations for Insurance Carriers and Related Activities (NAICS Industry 524)

Rank	SOC Code	Occupational Title	% of Workers	Occupation's Median Wage in this Industry	Projected Employment Change (%), 2006-2016
1	43-4051	Customer Service Representatives	16.0%	\$37,119	14.0%
2	41-3021	Insurance Sales Agents	13.1%	\$52,793	-2.9%
3	13-1031	Claims Adjusters, Examiners, and Investigators	11.3%	\$63,957	-7.5%
4	43-9041	Insurance Claims and Policy Processing Clerks	7.1%	\$41,729	-18.4%
5	13-2053	Insurance Underwriters	5.3%	\$70,451	-11.1%
6	43-6011	Executive Secretaries and Administrative Assistants	3.7%	\$52,334	9.8%
7	43-9061	Office Clerks, General	2.7%	\$30,120	6.3%
8	43-6014	Secretaries, Except Legal, Medical, and Executive	2.6%	\$34,674	1.3%
9	43-1011	First-Line Supervisors-Managers of Office and Administrative Support Workers	2.4%	\$65,000	0.5%
10	13-2011	Accountants and Auditors	2.2%	\$79,566	6.6%

# Professional, Scientific, and Technical Services (NAICS Industry 541)

**Industry Description:** Establishments in this industry group are engaged in processes where “human capital” is the major input. Firms make available the knowledge and skills of their employees, often on an assignment basis, where an individual or team is responsible for the delivery of services to the client. The distinguishing feature of this industry group is firms within it are almost wholly dependent on worker skills. Thus, firms here are selling expertise. Examples include legal, accounting, architectural, advertising, scientific R&D, and other professional services.

## Ten Most Common Occupations for Professional, Scientific, and Technical Services (NAICS Industry 541)

Rank	SOC Code	Occupational Title	% of Workers	Occupation’s Median Wage in this Industry	Projected Employment Change (%), 2006-2016
1	23-1011	Lawyers	7.9%	\$124,140	0.3%
2	13-2011	Accountants and Auditors	5.9%	\$72,044	6.6%
3	43-6012	Legal Secretaries	4.7%	\$36,370	0.0%
4	23-2011	Paralegals and Legal Assistants	3.8%	\$46,938	4.2%
5	43-6011	Executive Secretaries and Administrative Assistants	3.2%	\$50,479	9.8%
6	43-3031	Bookkeeping, Accounting, and Auditing Clerks	3.0%	\$37,075	9.0%
7	43-9061	Office Clerks, General	2.9%	\$24,433	9.0%
8	43-6014	Secretaries, Except Legal, Medical, and Executive	2.8%	\$32,049	1.3%
9	41-3011	Advertising Sales Agents	2.6%	\$31,630	-0.7%
10	15-1021	Computer Programmers	2.3%	\$64,990	-8.3%

# Management of Companies and Enterprises

## (NAICS Industry 551)

**Industry Description:** This industry group includes three main types of establishments: (1) those that hold the securities of (or other equity interests in) companies and enterprises; (2) those that administer, oversee, and manage other establishments of the company or enterprise but do not hold the securities of these establishments; and (3) those that both administer, oversee, and manage other establishments of the company or enterprise and hold the securities of (or other equity interests in) these establishments. Those establishments that administer, oversee, and manage normally undertake the strategic or organizational planning and decision-making role of the company or enterprise.

### Ten Most Common Occupations for Management of Companies and Enterprises (NAICS Industry 551)

Rank	SOC Code	Occupational Title	% of Workers	Occupation's Median Wage in this Industry	Projected Employment Change (%), 2006-2016
1	43-6011	Executive Secretaries and Administrative Assistants	5.6%	\$54,964	9.8%
2	43-9061	Office Clerks, General	4.7%	\$28,365	6.3%
3	43-3031	Bookkeeping, Accounting, and Auditing Clerks	4.4%	\$41,048	9.0%
4	13-2011	Accountants and Auditors	4.1%	\$76,183	-5.3%
5	43-1011	First-Line Supervisors-Managers of Office and Administrative Support Workers	3.1%	\$57,631	0.5%
6	11-1021	General and Operations Managers	3.1%	\$145,485	-3.9%
7	11-3031	Financial Managers	3.0%	\$153,451	6.1%
8	43-6014	Secretaries, Except Legal, Medical, and Executive	2.2%	\$34,631	1.3%
9	43-4051	Customer Service Representatives	2.1%	\$37,134	14.0%
10	41-4012	Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	1.9%	\$67,837	4.0%

# Administrative and Support Services (NAICS Industry 561)

**Industry Description:** Establishments in this group support the day-to-day operations of other organizations. The processes employed in this sector (e.g., general management, personnel administration, clerical activities, cleaning activities) are often used by businesses found throughout the economy. Many of the activities performed in this group were once done by businesses themselves. Recently, however, many businesses have “outsourced” these activities to third-party contractors. Activities in this sector are typically on a contract or fee basis.

## Ten Most Common Occupations for Administrative and Support Services (NAICS Industry 561)

Rank	SOC Code	Occupational Title	% of Workers	Occupation’s Median Wage in this Industry	Projected Employment Change (%), 2006-2016
1	33-9032	Security Guards	14.0%	\$24,360	13.4%
2	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	13.4%	\$24,587	11.7%
3	37-3011	Landscaping and Groundskeeping Workers	4.9%	\$26,602	18.0%
4	43-9061	Office Clerks, General	3.1%	\$25,864	6.3%
5	43-6014	Secretaries, Except Legal, Medical, and Executive	2.9%	\$34,990	1.3%
6	43-6011	Executive Secretaries and Administrative Assistants	2.3%	\$43,547	9.8%
7	43-3011	Bill and Account Collectors	2.2%	\$33,662	6.6%
8	43-4051	Customer Service Representatives	2.1%	\$27,168	14.0%
9	53-7062	Laborers and Freight, Stock, and Material Movers, Hand	2.0%	\$22,013	-4.2%
10	41-9041	Telemarketers	1.9%	\$24,492	-12.8%

# Educational Services

## (NAICS Industry 611)

**Industry Description:** Industries in this group provide instruction and training in a wide variety of subjects. The instruction and training is provided by specialized establishments, such as schools, colleges, universities, and training centers. This group is structured according to level and type of educational services.

### Ten Most Common Occupations for Educational Services (NAICS Industry 611)

Rank	SOC Code	Occupational Title	% of Workers	Occupation's Median Wage in this Industry	Projected Employment Change (%), 2006-2016
1	25-2021	Elementary School Teachers, Except Special Education	10.1%	\$72,382	9.8%
2	25-9041	Teacher Assistants	10.0%	\$26,684	7.3%
3	25-2031	Secondary School Teachers, Except Special and Vocational Education	8.0%	\$76,298	2.4%
4	25-1199	Postsecondary Teachers, All Other	5.9%	\$68,538	NA
5	25-2022	Middle School Teachers, Except Special and Vocational Education	4.3%	\$74,737	7.4%
6	25-3099	Teachers and Instructors, All Other	4.3%	\$29,874	5.4%
7	39-9011	Child Care Workers	3.2%	\$26,298	12.6%
8	37-2011	Janitors and Cleaners, Except Maids and Housekeeping Cleaners	3.1%	\$37,666	11.7%
9	43-9061	Office Clerks, General	2.6%	\$33,075	6.3%
10	43-6014	Secretaries, Except Legal, Medical, and Executive	2.5%	\$37,855	1.3%

NA – Not Available

# Ambulatory Health Care Services

## (NAICS Industry 621)

**Industry Description:** Ambulatory Health Care Services establishments provide health care services directly or indirectly to ambulatory patients and do not usually provide inpatient services. Health practitioners in this group provide outpatient services, with the facilities and equipment not usually being the most significant part of the production process.

### Ten Most Common Occupations for Ambulatory Health Care Services (NAICS Industry 621)

Rank	SOC Code	Occupational Title	% of Workers	Occupation's Median Wage in this Industry	Projected Employment Change (%), 2006-2016
1	31-1011	Home Health Aides	14.3%	\$21,280	33.0%
2	43-4171	Receptionists and Information Clerks	7.9%	\$27,949	12.0%
3	43-6014	Secretaries, Except Legal, Medical, and Executive	6.9%	\$36,686	1.3%
4	29-1111	Registered Nurses	6.7%	\$71,289	13.7%
5	29-1069	Physicians and Surgeons, All Other	4.2%	\$146,832*	11.5%
6	31-9092	Medical Assistants	4.2%	\$31,164	27.7%
7	31-9091	Dental Assistants	3.9%	\$35,909	21.6%
8	39-9021	Personal and Home Care Aides	3.7%	\$21,375	36.3%
9	43-1011	First-Line Supervisors-Managers of Office and Administrative Support Workers	3.4%	\$54,106	0.5%
10	29-2061	Licensed Practical and Licensed Vocational Nurses	3.1%	\$41,944	12.6%

\*The industry wage is not releasable; the all-industry wage for the region is shown instead.

# Hospitals

## (NAICS Industry 622)

**Industry Description:** Hospitals provide medical, diagnostic, and treatment services that include physician, nursing, and other health services to inpatients and the specialized accommodation services required by inpatients. Hospitals may also provide outpatient services as a secondary activity.

### Ten Most Common Occupations for Hospitals (NAICS Industry 622)

Rank	SOC Code	Occupational Title	% of Workers	Occupation's Median Wage in this Industry	Projected Employment Change (%), 2006-2016
1	29-1111	Registered Nurses	23.6%	\$82,737	13.7%
2	31-1012	Nursing Aides, Orderlies, and Attendants	8.2%	\$33,523	11.0%
3	29-1069	Physicians and Surgeons, All Other	4.8%	\$85,091	11.5%
4	11-9111	Medical and Health Services Managers	3.7%	\$102,599	6.6%
5	43-9061	Office Clerks, General	3.6%	\$34,590	6.3%
6	29-2061	Licensed Practical and Licensed Vocational Nurses	2.4%	\$48,714	12.6%
7	43-1011	First-Line Supervisors-Managers of Office and Administrative Support Workers	1.9%	\$48,706	0.5%
8	29-2011	Medical and Clinical Laboratory Technologists	1.8%	\$66,136	6.6%
9	37-2012	Maids and Housekeeping Cleaners	1.8%	\$28,927	6.2%
10	43-6014	Secretaries, Except Legal, Medical, and Executive	1.7%	\$35,223	1.3%

# Nursing and Residential Care Facilities

## (NAICS Industry 623)

**Industry Description:** Nursing and Residential Care Facilities provide residential care combined with either nursing, supervisory, or other types of care as required by the residents. Here, the facilities are a significant part of the production process and the care provided is a mix of health and social services with the health services being largely some level of nursing services.

### Ten Most Common Occupations for Nursing and Residential Care Facilities (NAICS Industry 623)

Rank	SOC Code	Occupational Title	% of Workers	Occupation's Median Wage in this Industry	Projected Employment Change (%), 2006-2016
1	31-1012	Nursing Aides, Orderlies, and Attendants	21.1%	\$30,174	11.0%
2	31-1011	Home Health Aides	15.0%	\$23,843	33.0%
3	29-2061	Licensed Practical and Licensed Vocational Nurses	7.0%	\$48,300	12.6%
4	29-1111	Registered Nurses	6.1%	\$72,885	13.7%
5	37-2012	Maids and Housekeeping Cleaners	3.9%	\$27,593	6.2%
6	35-2021	Food Preparation Workers	3.5%	\$30,142	12.6%
7	39-9011	Child Care Workers	3.4%	\$27,643	12.6%
8	21-1015	Rehabilitation Counselors	3.1%	\$31,184	NA
9	39-9032	Recreation Workers	2.0%	\$28,052	6.1%
10	21-1093	Social and Human Service Assistants	1.6%	\$30,710	25.4%

NA – Not Available